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STATE FOR IIP/T/ES (RADAMS); IIP/T/SV; EAP/PD - GMCLoughlin; EAP/ANP

E.O. 12958: N/A  
TAGS: [OIIP](#) [KPAONZ](#)

SUBJECT: Request for Two Management DVCs in June

**¶1. PROGRAM DESCRIPTION:** Post requests two Management/Business DVCs in June with experts suggested in paragraph 6 below.

**¶2. Preferred Activity Dates, Fiscal Year, and Quarter:** FY08 programs, Monday, 9 and 16 June; 3rd quarter; Washington time, at 5:00pm. This is 10 and 17 June at 9:00am NZ time.

**¶3. PROGRAM JUSTIFICATION:** We have been approached by the New Zealand Institute of Management (NZIM) to provide two videoconferences in June. Reaction to our DVCs with this organization in the past has been excellent, with standing room only in the embassy auditorium, along with very good interest from four regional offices, which also linked in and participated in the dialogs. Post sees this activity as a cost-effective way of contributing to the embassy's commitment to best practice in the workplace. The videoconferences provide a forum for the exchange of ideas, the establishment of ongoing relationships, and opportunities to promote the ideas presented by the interlocutors to New Zealand managers in business and government. NZIM has over 4,000 members nationwide, and media coverage is likely.

**¶4. Audience Expected:** NZIM members and also members of the wider business community, economists, AND representatives from government organizations and at least 3 cities where NZIM members will be online.

**¶5. MSP THEME AND EXPECTED AUDIENCE:** MSP GOAL 09-01 - Mutual Understanding.

**¶6. NAMES OF SPECIALISTS REQUESTED in priority order) and Contact Details:**

a) Marcus Buckingham - "The One Thing You Need to Know"; "Go Put Your Strengths to Work"  
Email: Nicole Kalvin Ph: 310 275 7111  
Website: [http://www.marcusbuckingham.com/site/why\\_strengths/contact\\_us.php](http://www.marcusbuckingham.com/site/why_strengths/contact_us.php)

b) Bo Burlingham - "Small Giants: Companies That Choose to be Great Instead of Big"  
Contact: [bo@smallgiantsbook.com](mailto:bo@smallgiantsbook.com)

c) John Kotter or Holger Rathgeber - "Our Iceberg is Melting" (St. Martins) Contact: [jkotter@hbs.edu](mailto:jkotter@hbs.edu)

d) Kerry Patterson or Joseph Grenny - "Crucial Confrontations" (McGraw-Hill)  
Contact: Vital Smarts Ph: 801 765 9600 - Provo, Utah  
OR  
[info@issp.com](mailto:info@issp.com) asking him to speak about "Crucial Confrontations: Tools for Resolving Broken Promises, Violated Expectations, and Bad Behavior."

Or

e) Katherine Crowley - "Working With you is Killing Me" (Warner)

Contact: info@smallbusinessstrategy.com PH: 212-929-7676

17. POST CONTROL OFFICER: Christine Vivian  
Office phone: 644-462-6112; Fax: 644-499-0490  
Email: cvivian@actrix.gen.nz / vivianc@state.gov

TECHNICAL OFFICER: Ola Thorsen  
Office phone: 644-462-6015, Fax: 644-499-0490  
Cell: 6427-451-2535  
Email: thorsen0@state.gov

LOCATION AND TELEPHONE NUMBERS: Venue/phone numbers to be advised.

Please advise soonest. Many Thanks.

MCCORMICK